



Revised - AGENDA
CITY OF LAKE WORTH
ELECTRIC UTILITY ADVISORY BOARD MEETING
CITY HALL CONFERENCE ROOM
WEDNESDAY, AUGUST 24, 2016 6:00 PM

1. ROLL CALL:
2. PLEDGE OF ALLEGIANCE:
3. AGENDA - Additions/Deletions/Reordering:
4. PRESENTATIONS: (there is no public comment on Presentation items)
 - A. City of Lake Worth Electric Utility Accomplishments 2016
5. PUBLIC PARTICIPATION OF NON-AGENDAED ITEMS:
6. APPROVAL OF MINUTES:
 - A. EUAB 08.03.16 Minutes
7. UNFINISHED BUSINESS:
 - A. Purchase Order to purchase radios and all required materials to complete the radio upgrade project.
8. NEW BUSINESS:
 - A. Purchase Agreement with Alan Jay Fleet Sales for the Transmission & Distribution Division of Electric Utility Department
9. BOARD COMMENTS:
10. BOARD LIASON REPORTS AND COMMENTS:
11. ADJOURNMENT:

If a person decides to appeal any decision made by the board, agency or commission with respect to any matter considered at such meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. (F.S. 286.0105)

NOTE:ONE OR MORE MEMBERS OF ANY BOARD, AUTHORITY OR COMMISSION MAY ATTEND AND SPEAK AT ANY MEETING OF ANOTHER CITY BOARD, AUTHORITY OR COMMISSION.

**MINUTES
CITY OF LAKE WORTH
ELECTRIC UTILITY ADVISORY BOARD
MEETING
August 3, 2016 – 6:00 PM**

The meeting was called to order by Ibrahim Chalhoub on the above date at 6:00 PM in the City Hall Conference Room, located at 7 North Dixie Highway, Lake Worth, Florida.

1. ROLL CALL:

Present were members: Ibrahim Chalhoub, Peggy Fisher, Caroline Clore, Steffanie Mayo and Noah Tennyson.

Lisa Maxwell was absent for the roll call.

George Guirguis, City of Lake Worth Engineer, was present.

John Borsch, the Electric Utility Director and Board Liaison, was also present.

2. PLEDGE OF ALLEGIANCE:

The pledge of allegiance was led by Roger St. Martin.

3. AGENDA – Additions/Deletions/Reordering:

There were no additions, deletions or reordering on the agenda.

4. PRESENTATIONS:

There were no presentations on the Agenda.

5. PUBLIC PARTICIPATION OF NON-AGENDAED ITEMS:

There was no public participation of non-agendaed items.

6. APPROVAL OF MINUTES:

A. EUAB Minutes 07.06.16

Action: The motion was made by Peggy Fisher to approve the minutes and seconded by Noah Tennyson.

Vote: Unanimous

7. UNFINISHED BUSINESS:

A. Willdan Financial Services - Economic & Financial Valuation Update

Board Liaison provided final draft of the Willdan Financial Service - Economic & Valuation to the Board. Staff stated the graphic design changed but numbers remained the same. Report will be presented to Commission for review in September 2016.

B. Purchase of digital radios with Radio One

Last meeting staff proposed two way radio system which provides a reliable and efficient radio; network functionality and two way radio communication system for the Electric Utility. Board members had concerns on Radio One being a sole source provider and Motorola as the supporter of the system. Today, staff informed the Board that a new committee of City Assistant Directors, will evaluate the product, services and future development of the technology.

Staff stated the City's Internal Auditor, Kenneth Oaks was brought to do an independent evaluation at the recommendation of the Board to address issues with the Motorola/Radio One Project. Many aspects will be reviewed and further developed by the team spear heading the project.

Peggy Fisher commented that through conversation, a volunteer from the State highway patrol stated his company currently sells two way radios to the City. Board member explained the Board was not informed of the current purchase of radios and had major concerns on Electric Utility staff not providing full disclosure to EUAB.

EUAB commented City entrusts Board with providing a collective advice on Electric Utility matters, however, the lack of information make this difficult.

Staff stated that once information is received, presenting the information to the EUAB is of utmost importance. Board Liaison stated that important information is never intentionally kept from the Board, staff wants to remain transparent and involve the Board in all the decision making in Electric Utility.

Lengthy discussion ensued.

8. NEW BUSINESS:

A. The purchase, installation and engineering of three protective relay panels for the Hypoluxo Station.

City Engineer, George Guirguis stated Hypoluxo Station is the single location that the City ties to the bulk electric system at 138 kV. The station

is owned by the City and operated by FPL per contractual agreement. FPL has approached the City to upgrade its end of the transmission line protective devices at Hypoluxo station. FPL is introducing new breakers that will split the current transmission line in half (Quantum) and due to the new line configuration, the transmission line will not be adequately protected with current legacy protective devices.

The Electric Engineering department is currently receiving quotes for both equipment procurement, installation and commissioning. So far the estimated maximum cost to upgrade the legacy protective relays is \$230,000. The advantages to the upgrade include satisfying current technology that supports the City of Lake Worth Transmission Operator (TOP), provide adequate protection with future system modification, faster processing and fault isolation, among many other advantages.

Lengthy discussion ensued.

Action: Peggy Fisher recommended the purchase, installation, and engineering of three protective relay panels for the Hypoluxo Station in the amount not to exceed \$230,000 and seconded by Roger St. Martin.

Vote: Unanimous

9. BOARD COMMENTS:

A. Peggy Fisher spoke about the Commission meeting August 2nd. Board member stated the Commission decided the Prepaid Account Management System, Software and Implementation with Exceleron Software, LLC should be addressed in a Commission workshop. Commission was adamant about approving program and wants to explore the topic in depth.

EUAB questioned the utility disconnection process.

Staff stated the City sends out final disconnect letters to residents that have not paid their utility bill for a period of 45-60 days.

Board stated the previous Electric Utility Director was advised to reduce this time.

Staff stated this request was not presented to Commission by previous Electric Utility Director.

Lengthy discussion ensued.

10. BOARD LIAISON REPORTS AND COMMENTS:

A. Staff reported the Florida Reliability Coordinating Council (FRCC) imposed

- a \$70,000 fine to Electric Utility on violations dating back to 2013. Electric Utility currently working with FRCC on a mitigation plan and an extension for testing unit 2 (GT2) to prevent future fines.
- B. GT1 is 95% completed on trenching, however unit 1 has an electrical cable that connects to the transformer and one of the phases is faulty and beyond repairing. Electric Utility currently working on unit, the expected cost is \$230,000.
 - C. An evaluation of GT2 was conducted and it was found that in the gas turbine the bleed valve were not opening and closing correctly. Parts were ordered over the weekend, they were installed and testing were conducted on both units.
 - D. Electric Utility revenue is \$1M to \$2M and are currently \$400K to \$500K under budget. Funds will be utilize for storm hardening, new poles, better system in case of hurricanes.
 - E. Electric Utility staff is working with City of Lake Worth Water Department to purchase reverse osmosis unit to reduce cost of acid usage and chemicals used to treat water for running the generation units.
 - F. Board Liaison reported the preliminary results from Burton and Associates show the Electric Utility's surplus can support the three months reserves needed to reject a rate increase. Staff asked Burton and Associates to develop a long term rate curve to provide residents future rate expectations.
 - G. Electric Utility hired Paul Nicholas, as the new Engineering Manager. Mr. Nicholas is the City's sight engineer through the Siemens project and he worked alongside staff for eight months before being hired. Engineering Manager will help development of Electric Utility 5 year Business Plan.
 - H. Staff reported Siemens project - all building lights are complete, tentatively all cobra head lights has been installed throughout the City, and all decorative lights have been ordered.
 - I. Staff is currently addressing residents' concerns on the brightness of street lights and the Automated Metering Infrastructure (AMI) meters causing health problems.
 - J. John Borsch stated foundation for the solar panels will commence tomorrow. Electric Utility currently paid over \$18,000 is permitting fees. Staff would like to build an observatory for residents, and students to learn about solar energy.

11. ADJOURNMENT:

The meeting was adjourned at 7:19pm.

Lisa Maxwell, Chairperson

ATTEST:

Sugey Moreno, Executive Secretary

Minutes Approved: August 24th, 2016

A digital audio recording of this meeting will be available in the Office of the City Clerk.



AGENDA DATE: August 24, 2016

DEPARTMENT: Electric Utility

EXECUTIVE BRIEF

TITLE:

Purchase Order to purchase radios and all required materials to complete the radio upgrade project.

SUMMARY:

Authorize the purchase of radios from Radio One and all materials to complete the radio upgrade project in the amount not to exceed \$118,356.63.

BACKGROUND AND JUSTIFICATION:

The Electric Utility is currently using an analog radio communication system that has been in service for close to 10 years and has surpassed its end of life support. The proposed two way radio system will include the MOTOROLA Linked Capacity Plus digital system, which provides a reliable and efficient radio; GPS network functionality and two way radio communication system for the City. This will accommodate all communications between all departments, services, and security. This project will be funded in two stages.

Stage 1 – Electric Utility FY15-16 budgeted amount- \$68,445.18

- § FCC Licenses for 8 Radio Channels
- § 2 Additional Digital Repeaters
- § 33 GPS/Wi-Fi Mobile Radios
- § 16 GPS/Wi-Fi Portable Radios

Stage 2 – Electric Utility FY2017 pending budget approval- \$49,911.45

- § Radio Recording System Server
- § GPS System Server
- § 21 GPS/Wi-Fi Portable Radios

New radio features will include:

- § Global Positioning System
Real-time location reports from vehicles are displayed on a web mapping application. Dispatchers can “ping” individual portable or mobile radios for an immediate position update.
- § Radio To Radio Recording
Radio recording solution that allows network administrators to record, log and playback any radio talkgroup calls on radio network.

- § Voice Quality
Background noise cancelling technology and automatic error correction will maintain the clarity of the voice.
- § Increased Coverage
Digital radios have built-in error correction to eliminate static and make sure greater range voice calls are clear.
- § Increased Capacity
Existing analog repeaters are limited to one simultaneous conversation. The Motorola solution will allow six simultaneous conversations.
- § Battery Life
Digital technology is much more energy-efficient than analog reducing battery drain and improving talk time. Battery life has been lasting up to 40% longer when using a digital radio versus analog.
- § Encryption
Basic Privacy is a simple feature that helps keep third party monitoring of your voice and data calls. This helps keep voice transmissions confidential without impacting system performance.

Quotes were solicited from BearCom Wireless Worldwide, Radio One and SEI Wireless Solutions, LLC. Staff allotted ample time for vendors to respond, however, only Radio One provided quote within staff's deadline.

MOTION:

I recommend/ do not recommend the Purchase Order to purchase of radios from Radio One in the amount of not to exceed \$118,356.63.

ATTACHMENT(S):

- Fiscal Impact Analysis
- Radio One Quotes Stage 1
- Radio One Quote Stage 2
- Lake Worth Radio Inventory
- Motorola Sole Source Provider Letter

FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2016	2017	2018	2019	2020
Capital Expenditures	68,445.18	49,911.45	0	0	0
Operating Expenditures	0	0	0	0	0
External Revenues	0	0	0	0	0
Program Income	0	0	0	0	0
In-kind Match	0	0	0	0	0

Net Fiscal Impact	68,445.18	49,911.45	0	0	0
No. of Addn'l Full-Time Employee Positions	0	0	0	0	0

B. Recommended Sources of Funds/Summary of Fiscal Impact:

Electric Utility			RADIO ONE			
Account Number (s)	Account Description	Project #	FY 2016 Budget	Available Balance	Agenda Expense	Balance
401-6034-531-6410	Radio Equipment	N/A	68,445.18	76,634	(68,445.18)	8,188.82
Electric Utility			RADIO ONE			
Account Number (s)	Account Description	Project #	FY 2017 Budget	Available Balance	Agenda Expense	Balance
401-6034-531-6410	Radio Equipment	N/A	49,911.45	TBD	(49,911.45)	TBD

Department Fiscal Review: John Borsch, Electric Utility Director



Lake Worth Utilities Stage 1 Motorola CapacityPlus UHF "ENABLED" Digital System Estimate

Customer: Lake Worth Utilities
1900 2nd Ave N
Lake Worth, FL 33461

Ship to: Same

Rep # 640
Date: 7/1/2016

Attn: Diego Perez
Phone: 561-533-7302
Cell: 561-662-8926
Email: DPerez@LakeWorth.org

Attn: Same

Acct.Rep: Brennan Wartmann
Good Thru: 9/28/2016
Delivery: 30 Days

Lake County School Board Contract #3990DB

Quantity	Model #	Description	MSRP	3990DB	Unit/DSC	Total
2	AAAR10QCGANQ1AN	Motorola SLR 5700 UHF Repeater 1-50W	\$3,200.00	30% DSC	\$2,240.00	\$4,480.00
2	0112004B04	N Type Male to N Type Male 24"	\$100.00	15% DSC	\$85.00	\$170.00
2	0112004U04	N Type Male to BNC Male 24"	\$70.00	15% DSC	\$59.50	\$119.00
2	PML4548	Rack Mount Duplexer/Filter Enclosure Kit (includes mounting screws)	\$165.00	15% DSC	\$140.25	\$280.50
2	HKLN4427	Single Site CapacityPlus Trunking System Upgrade	\$1,667.00	38% DSC	\$1,033.54	\$2,067.08
1	HKVN4055**	Enhanced Scheduled GPS License	\$750.00	15% DSC	\$637.50	\$637.50
4	HKVN4178*	Restricted Access to System Security	\$250.00	15% DSC	\$212.50	\$850.00
1	Mltcplr/combnr	Estimate for Combining equipment for four repeaters				\$10,000.00
2	HFE8459	UHF Preselector, 440 474 MHz	\$450.00	15% DSC	\$382.50	\$765.00
7	T475433	N-male LMR600 Connectors	\$20.00	15% DSC	\$17.00	\$119.00
3	T501728	N-Female LMR600 Connectors	\$20.00	15% DSC	\$17.00	\$17.00
10	AAH56RDN9RA1_N	MOTOROLA XPR™ 7550e UHF Digital "ENABLED" Portable	\$1,290.67	30% DSC	\$903.47	\$9,034.69
	STDBAT0871	Standard Battery - IMPRES Li Ion IP68 3000mAh, Submersible	Included			
10	STDCHG0871	Standard Charger - IMPRES Single Unit Charger	Included			
	H951	Omit Standard Charger	-\$20.00			
	QA02304	UHF Slim Whip Antenna 403-527 MHz	Included			
	STDRSA0871	Standard 2-Year Warranty + 1-Year Service from the Start LITE	Included			
OPTIONAL						
10	HKVN4413	MOTOTRBO License Capacity Plus (Single Site)	Included			
10	HKVN4381	MOTOTRBO LicenseWi-Fi	Included			
10	HKVN4249	Bluetooth Voice, Programming, Data and Discoverable Mode	Included			
10	HKVN4373	Single Input Noise Cancellation Upgrade (SINC+)	\$3.50	15% DSC	\$2.98	\$29.75
10	HKVN4179	Built In Man Down	\$70.00	15% DSC	\$59.50	\$595.00
10	HKVN4281	Text to Speech for Channels, Zones, Text Messages etc.	\$10.00	15% DSC	\$8.50	\$85.00
1	WPLN4212	IMPRES Multi Unit Charger	\$495.00	15% DSC	\$420.75	\$420.75
6	AAH81TCN9TA2AN	MOTOROLA SL 7550e UHF Digital "ENABLED" Portable 3 watts	\$1,290.67	30% DSC	\$903.47	\$5,420.81
	STDBAT0682	Standard Battery - BT100x 2300T mAh Li-Ion Battery	Included			
	STDCHG0682	Standard Charger - Micro USB Charger	Included			
6	QA02813	SL Series Tri-Unit Charger	\$71.00	15% DSC	\$60.35	\$362.10
	STDBLT0682	Standard Carry Holder - Carry Holder	Included			
	STDWAR0682	Standard 2-Year Warranty + 1-Year Service from the Start LITE	Included			
6	PMNN4468	B100x 2300T Li-Ion Battery.	\$35.00	15% DSC	\$29.75	\$178.50
33	AAM28TRN9RA1_N	MOTOROLA XPR™ 5550e UHF Digital "ENABLED" Mobile	\$1,105.50	30% DSC	\$773.85	\$25,537.05
30	STDMIC0511	Standard Compact Microphone for VHF & UHF	Included			
3	B71	Omit Microphone	-\$10.00			(\$30.00)
33	STDBKT0511	Standard Mounting Bracket for VHF & UHF	Included			
33	STDCBL0511	Standard Power Cable for VHF & UHF	Included			
33	STDRSA0511	Standard 2 Year Warranty + 1 Year Service from the Start -LITE	Included			
OPTIONAL						
33	HKVN4413	MOTOTRBO License Capacity Plus (Single Site)	Included			
33	HKVN4381	MOTOTRBO LicenseWi-Fi	Included			
33	HKVN4249	Bluetooth Voice, Programming, Data and Discoverable Mode	Included			
33	HKVN4281	Text to Speech for Channels, Zones, Text Messages etc.	\$10.00	15% DSC	\$8.50	\$280.50
30	HAE6019	GPS/UHF 450 527 MHz 2dB Gain	\$157.00	15% DSC	\$133.45	\$4,003.50
3	T572268	Desktop Housing with Power Supply	\$158.00	15% DSC	\$134.30	\$402.90
3	RMN5050	Desktop Microphone	\$120.00	15% DSC	\$102.00	\$306.00
3	T80245	Laird FG4500 omnidirectional antenna	\$141.00	15% DSC	\$119.85	\$359.55
3	0112004B04	N Type Male to N Type Male 24"	\$100.00	15% DSC	\$85.00	\$255.00



Quantity	Model #	Description	MSRP	3990DB	Unit/DSC	Total	
1	FCC Work	Estimate for adding two new repeater Pairs				\$999.00	
	R-1 Installation	Vehicle Installation and Programming Estimate				\$4,900.00	
1	MOTO-PROMO	Save \$1200 on 10 units XPR/SL 7000 Series with Trade-in	-1,200.00			(\$1,200.00)	
1	R1 PROMO	System Promotional Discount EXPIRES 9/28/16				(\$3,000.00)	
Cancelled orders subject to a 20% restocking fee.							
						EQUIPMENT TOTAL	\$68,445.18
						TRANSPORTATION	Included
						Sales Tax	Exempt
						TOTAL	\$68,445.18

Terms: NET 30 _____
 Approved By: _____
 DATE: _____



The Motorola Solutions Empower Circle Award recognizes Radio One as one of the top 50 Motorola Solutions partners worldwide.

RADIO ONE brennanw@radio1inc.com
 1700 North Dixie Hwy., Suite 125
 Boca Raton, FL 33432
 Cell: 561-951-7140
 Office: 561-245-2195
 Fax: 561-431-4664



Lake Worth Utilities Stage 2
Motorola CapacityPlus UHF "ENABLED" Digital System Estimate

Customer: Lake Worth Utilities
 1900 2nd Ave N
 Lake Worth, FL 33461
 Attn: Diego Perez
 Phone: 561-533-7302
 Cell: 561-662-8926
 Email: DPerez@LakeWorth.org

Ship to: Same
 Attn: Same

Rep # 640
 Date: 7/1/2016
 Acct.Rep: Brennan Wartmann
 Good Thru: 9/28/2016
 Delivery: 30 Days

Lake County School Board Contract #3990DB

Quantity	Model #	Description	MSRP	3990DB	Unit/DSC	Total
20	AAH56RDN9RA1_N	MOTOROLA XPR™ 7550e UHF Digital "ENABLED" Portable	\$1,290.67	30% DSC	\$903.47	\$18,069.38
	STDBAT0871	Standard Battery - IMPRES Li Ion IP68 3000mAh, Submersible	Included			
11	STDCHG0871	Standard Charger - IMPRES Single Unit Charger	Included			
9	H951	Omit Standard Charger	-\$20.00			(\$180.00)
	QA02304	UHF Slim Whip Antenna 403-527 MHz	Included			
	STDRSA0871	Standard 2-Year Warranty + 1-Year Service from the Start LITE	Included			
OPTIONAL						
20	HKVN4413	MOTOTRBO License Capacity Plus (Single Site)	Included			
20	HKVN4381	MOTOTRBO LicenseWi-Fi	Included			
20	HKVN4249	Bluetooth Voice, Programming, Data and Discoverable Mode	Included			
20	HKVN4373	Single Input Noise Cancellation Upgrade (SINC+)	\$3.50	15% DSC	\$2.98	\$59.50
20	HKVN4179	Built In Man Down	\$70.00	15% DSC	\$59.50	\$1,190.00
20	HKVN4281	Text to Speech for Channels, Zones, Text Messages etc.	\$10.00	15% DSC	\$8.50	\$170.00
1	AAH81TCN9TA2AN	MOTOROLA SL 7550e UHF Digital "ENABLED" Portable 3 watts	\$1,290.67	30% DSC	\$903.47	\$903.47
	STDBAT0682	Standard Battery - BT100x 2300T mAh Li-Ion Battery	Included			
	STDCHG0682	Standard Charger - Micro USB Charger	Included			
1	QA02813	SL Series Tri-Unit Charger	\$71.00	15% DSC	\$60.35	\$60.35
	STDBLT0682	Standard Carry Holder - Carry Holder	Included			
	STDWAR0682	Standard 2-Year Warranty + 1-Year Service from the Start LITE	Included			
1	PMNN4468	B100x 2300T Li-Ion Battery.	\$35.00	15% DSC	\$29.75	\$29.75
4	WPLN4212	IMPRES Multi Unit Charger	\$495.00	15% DSC	\$420.75	\$1,683.00
1	R-1 Installation	Installation and Programming				\$1,400.00
1	R-1 PARTS	Installation parts				\$977.00
1	Teldio	R2R Recording Core Software and GPS				\$29,749.00
2	MOTO-PROMO	Save \$1200 on 10 units XPR/SL 7000 Series with Trade-in	-\$1,200.00			(\$2,400.00)
1	R1 PROMO	System Promotional Discount EXPIRES 9/28/16				(\$1,800.00)

Cancelled orders subject to a 20% restocking fee.

EQUIPMENT TOTAL	\$49,911.45
TRANSPORTATION	Included
Sales Tax	Exempt
TOTAL	\$49,911.45

Terms: NET 30
 Approved By: _____
 DATE: _____



The Motorola Solutions Empower Circle Award recognizes Radio One as one of the top 50 Motorola Solutions partners worldwide.

RADIO ONE brennanw@radio1inc.com
 1700 North Dixie Hwy., Suite 125
 Boca Raton, FL 33432
 Cell: 561-951-7140
 Office: 561-245-2195
 Fax: 561-431-4664



MOTOROLA SOLUTIONS

August 20th, 2015

Lake Worth Utilities
1900 2nd Ave N
Lake Worth, FL 33461

Subject: Sole Source Letter – Communications System

To Whom It May Concern:

Motorola Solutions, Inc. is a manufacturer of two-way radios and infrastructure equipment with corporate offices located in Schaumburg, IL. Motorola has been providing two-way radio communications systems to private enterprise and public safety agencies for over 80 years.

Our radio solutions partner, Radio One Communications with offices in Orlando, Clearwater, Daytona, Boca Raton and Miami, has been a Motorola Authorized Channel Partner since 1991. This letter will confirm that Radio One is a reseller in good standing with Motorola and your source for the equipment you are seeking to purchase.

If you have any questions about any Motorola manufactured products or systems, please feel free to contact me at 727-240-7005. I look forward to working with Radio One to provide the Lake Worth Utilities with a state of the art MOTOTRBO Digital Communications System.

Sincerely,
MOTOROLA SOLUTIONS, INC.

A handwritten signature in black ink, appearing to read 'Ross Jackson', with a long horizontal flourish extending to the right.

Ross Jackson
Channel Account Manager

CLWU Radio Count 08/18/16

No.	DEPARTMENT	PORTABLE RADIOS	MOBILE RADIOS	DESKTOP RADIOS	PORTABLE SINGLE CHARGERS (IMPRES)	PORTABLE MULTI-CHARGER STATION (6 slots / IMPRES)	TALKGROUP NAME	TALKGROUP #	TALK AROUND #TBD
1	T&D ELECTRIC	15	19	0	1	3	LWU - ELECTRIC	2	
2	SYSOPS	3	0	2	3	0	LWU - ELECTRIC	2	
3	ENGINEERING	7	0	0	5	0	LWU - ELECTRIC	2	
4	METERSHOP	11	11	1	11	0	LWU - METERSHOP	3	
6	CITYHALL	1	0	0	1	0	LWU - ELECTRIC	0	
	TOTAL	37	30	3	21	3			

No.	DEPARTMENT	PORTABLE RADIOS	MOBILE RADIOS	DESKTOP RADIOS	PORTABLE SINGLE CHARGERS	PORTABLE MULTI-CHARGER STATION (6 slots)	TALKGROUP NAME	TALKGROUP #	TALK AROUND #TBD
1	WATER TREATMENT PLANT	13	3	1	7	1	LWU - WATER	1	
2	WATER DISTRIBUTION	26	23	1	26	1	LWU - WATER	1	
	TOTAL	39	26	2	33	1			

No.	DEPARTMENT	PORTABLE RADIOS	MOBILE RADIOS	DESKTOP RADIOS	PORTABLE SINGLE CHARGERS	PORTABLE MULTI-CHARGER STATION (6 slots)	TALKGROUP NAME	TALKGROUP #	TALK AROUND #TBD
1	PUBLIC SERVICES	15	18		15	0	PUBLIC SERVICES	4	
	TOTAL	15	18	0	10	0			

No.	DEPARTMENT	PORTABLE RADIOS	MOBILE RADIOS	DESKTOP RADIOS	PORTABLE SINGLE CHARGERS	PORTABLE MULTI-CHARGER STATION (6 slots)	TALKGROUP NAME	TALKGROUP #	TALK AROUND #TBD
1	CODE					0	CODE	0	
	TOTAL		0	0		0			

TALKGROUP NAMES (Preliminary)	TALKGROUP #	RADIOS PER GROUP
ELECTRIC	2	47
METERSHOP	3	23
WATER	1	67
PUBLIC SERVICES	4	33
ENGINEERING	5	
TBD		
TOTAL		170



AGENDA DATE: August 24, 2016

DEPARTMENT: Electric Utility

EXECUTIVE BRIEF

TITLE:

Purchase Agreement with Alan Jay Fleet Sales for the Transmission & Distribution Division of the Electric Utility department.

SUMMARY:

The Purchase Agreement provides for the acquisition of a new pickup truck for the Transmission & Distribution Division of the Electric Utility through the Florida Sheriff's Cooperative purchase agreement with Alan Jay Fleet Sales in an amount not to exceed \$39,796.25

BACKGROUND AND JUSTIFICATION:

Currently, there is no vehicle for the newly added fourth utility line crew to transport tools and equipment. The electric utility department is requesting to purchase one (1) new 2016 GMC Sierra 2500HD Extended Cab Pick Up Truck. This vehicle will be used by the T&D fourth utility line crew and will allow the line foreman to transport additional tools and equipment that are vital to daily work and timely restoration.

The vehicle will be purchased from Alan Jay Fleet Sales who is an approved vendor from the Florida Sheriff's Association Cooperative purchase agreement for a cost not to exceed \$39,796.25. The vehicle purchase is budgeted in the FY15-16 Transmission & Distribution of the Electric Utility's budget. Once approved, a budget transfer will be made to transfer the funds to 401-6034-531-6430 Vehicle Purchase.

MOTION:

I recommend / do not recommend the purchase agreement through the Florida Sheriff's Association Cooperative purchase agreement in an amount not exceed \$39,796.25.

ATTACHMENT(S):

Fiscal Impact Analysis
Dealer Quote
Vehicle Specification

FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2016	2017	2018	2019	2020
Capital Expenditures	39,796	0	0	0	0
Operating Expenditures	0	0	0	0	0
External Revenues	0	0	0	0	0
Program Income	0	0	0	0	0
In-kind Match	0	0	0	0	0
Net Fiscal Impact	39,796	0	0	0	0
No. of Addn'l Full-Time Employee Positions	0	0	0	0	0

B. Recommended Sources of Funds/Summary of Fiscal Impact:

Electric		Alan Jay Fleet Sales				
Account Number (s)	Account Description	Project #	FY 2016 Budget	Available Balance	Agenda Expense	Balance
401-6034-531-6430	Vehicle Purchase	N/A	39,796.25	0	(39,796.25)	0

C. Department Fiscal Review: John Borsch, Electric Utility Director



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

3/4 TON 4-DOOR CREW CAB PICKUP TRUCK - 4X4 SPECIFICATION #56

2016 GMC Sierra 2500 HD (TK25943)

The GMC Sierra 2500 HD (TK25943) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$29,085.00	\$28,885.00	\$28,685.00	\$28,835.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Sierra 2500 HD (TK25943)			
DEALER:	Alan Jay Chevrolet, Buick, GMC, Cadillac			
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Order Code	Delete Options	All Zones
ZW9 ¹	Cargo box and rear bumper <i>Pickup box delete, includes (9J4) rear bumper delete, spare tire delete and spare tire carrier delete. If equipped, deletes (Z82) trailering equipment and (JL1) trailer brake controller. Requires a long box model. [(ZHQ - ADD back LT245/75R17E all-season, blackwall SUBTRACT \$334 from credit amount (ships loose) -or- ZXT - ADD back LT265/70R17E all-terrain, blackwall SUBTRACT \$379 from credit amount (ships loose) -or- ZWF - ADD back LT265/70R18E all-season, blackwall SUBTRACT \$359 from credit amount (ships loose)] -or- (DRB - Dealer remove box & bumper, leaves factory spare tire and carrier \$300 ***CREDIT***) - req. further manufacture and certification by a final stage manufacturer.</i>	\$531.00 ¹
K25743 ¹	6' cargo box in lieu of 8' 6.5' bed length ¹	\$100.00 ¹
	AM/FM stereo radio	NA
	Air conditioning	NA
9L3 5Z4 ¹	Full size spare tire and rim <i>Deletes full size spare tire, wheel, and carrier</i> ¹	\$50.00 ¹
	Limited slip differential on 4-wheel drive <i>Locking rear differential standard on base model</i> ¹	NA ¹

Order Code	Add Options	All Zones
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Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

LML MW7 ¹	Engine upgrade - specify <i>6.6L DURAMAX diesel w/ Allison 6-speed automatic transmission</i> ¹	\$8,393.00 ¹
LC8 FHV ¹	Engine upgrade - specify <i>(Requires factory pickup bed) Engine, 6.0L V8 SFI Gaseous with hardened valves and valve seats. Operates on both gasoline and CNG. Not E85 compatible. Running on gasoline (360 hp [268 kW] @ 5400 rpm, 380 lb-ft of torque [515 N-m] @ 4200 rpm). Running on CNG (301 hp [225 kW] @ 5000 rpm, 333 lb-ft of torque [452 N-m] @ 4200 rpm). Includes: (MYD) 6-speed automatic, heavy duty transmission.</i> ¹	\$9,482.00 ¹
	Bi-fuel model - specify	NA
	CNG model - specify <i>Reference LC8 engine above.</i> ¹	NA ¹
	CNG conversion (discuss with dealer)	NA
	LPG conversion (discuss with dealer)	NA
K4B ¹	Battery, auxiliary HD <i>Auxiliary 730amp battery (Included with LML --- N/A with LC8)</i> ¹	\$134.00 ¹
	Increase to 9,900 lbs. GVWR	Std
JL1 ¹	Electric brake controller	\$229.00 ¹
	Traction control	Std

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PCR ¹	<p>Manufacturer's model upgrade package (specify pkg. bid) <i>SIERRA fleet convenience package includes: Outside heated/power adjustable mirrors, and remote keyless entry including remote locking tailgate. ** Price reflected includes anticipated increase for locking tailgate**. - or - (SLE package includes: shift on the fly with rotary dial, factory trailer hitch and brake controller, 17" Aluminum wheels with steel spare, body colored body side moldings, LED cargo box lighting, power heated body colored side mirrors, rear deep tint glass, body colored door handles, EZ-lift/lower tailgate, IOS upgraded AM/FM/CD/USB/BT/XM radio w/ 8" color touch screen, OnStar w/ 4G LTE capability, upgraded front bench seat, leather wrapped wheel with audio controls, carpet flooring with rubberized mats, 4.2" DIC, power windows w/ express up/down, remote keyless entry, Visor mirrors, and rear view camera. \$6657.)¹</i></p>	\$519.00 ¹
AZ3 H2R AGI ¹	<p>Seat trim upgrade - specify <i>Front 40/20/40 Split Bench 3 pass seat with driver and front passenger recline with outboard head restraints center fold down armrest with storage, manually adjustable driver lumbar, lockable storage compartment in seat cushion and storage pockets, 10 Way pwr Driver seat [Dealer remove center section leaving bare floor ADD \$189] -or- (Dealer Installed Leather \$1297)¹</i></p>	\$414.00 ¹
	Power windows/door locks	Std
	Speed control/tilt steering wheel	Std
9S1 ¹	<p>Bucket seats in lieu of bench seat <i>Driver and Passenger Front Individual Seats in Vinyl Trim All Exposed floor area will remained un-trimmed -or- (9U3 - Driver and Passenger Front Individual Seats in Cloth Trim All Exposed floor area will remained un-trimmed) (Manual Seats) -Base Model Only-¹</i></p>	NC ¹
	40/20/40 seat in vinyl	Std
H2R ¹	<p>40/20/40 seat in cloth <i>Jet Black cloth seat trim¹</i></p>	NC ¹
B30 ¹	<p>Carpet in lieu of rubber floor covering <i>Includes rubberized vinyl floor mats¹</i></p>	\$99.00 ¹
	<p>Floor mats <i>Included and only available with Carpet floor option. (VAV - All weather floor mats \$84) -or- (WTF - HD molded floor liner system includes freight and installation \$257)¹</i></p>	NA ¹
AK0 ¹	<p>Deep tinted glass <i>Factory Deep Tint Rear Window Only (Dealer Film on driver and pass doors \$149(ADD \$45 for windshield strip))¹</i></p>	\$199.00 ¹
PCV ¹	<p>Sliding rear window <i>FLEET PLUS package includes: Universal home remote, power adjustable pedals, rear window defogger, and sliding rear window.) **(requires 1LT or SLE upgrade)** - or - (C49 - Rear Window Defogger \$174)¹</i></p>	\$664.00 ¹
TG5 ¹	<p>AM/FM radio with single CD <i>Included and only available with SLE upgrade. (10B - MyLink Audio System Includes: 7" Diagonal color screen with AM/FM Stereo, USB Ports, aux jack, SD Card slot, Bluetooth Streaming audio for music and most phones hands-free smartphone integration, Pandora Internet radio and voice activated technology for radio and phone ADD \$299.)¹</i></p>	NA ¹
UE1 ¹	<p>On-Star <i>6 Mos OnStar with directions and connections plan (requires IOB radio upgrade)¹</i></p>	\$174.00 ¹
U2K ¹	<p>Satellite radio <i>(requires 10B & UE1)¹</i></p>	\$194.00 ¹
5H1 ¹	<p>Additional Key(s) or Key Fob(s) when applicable <i>Factory Ordered, dealer programmed 2 Add'l Keys (3K - dealer provided third key \$149) - or - (3KR - dealer provided third key and remote \$373)¹</i></p>	\$149.00 ¹
	Side air bags	Std
RVS ¹	<p>Cab steps <i>4" black tubular assist step -or- (VXJ - 4" chrome tubular assist \$684)¹</i></p>	\$629.00 ¹

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L-SPOT ¹	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>(ADD \$175 for LED light)</i> ¹	\$480.00 ¹
LR-SPOT ¹	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>(ADD \$350.00 for LED lights)</i> ¹	\$900.00 ¹
RS ¹	Vent visors - stick-on style <i>(\$110 for front windows only)</i> ¹	\$189.00 ¹
RSF ¹	Rainshields - flange style <i>(\$110 for front windows only)</i> ¹	\$189.00 ¹
BS ¹	Bug shield <i>Dealer installed Bug Shield hood protector</i> ¹	\$197.00 ¹
DF2 ¹	Trailer tow mirrors <i>Manual trailer tow mirrors. -or- (DPN - Mirrors, outside heated power-adjustable vertical camper upper glass, manual-folding and extending, black. Includes integrated turn signal indicators consisting of 51 square inch flat mirror surface positioned over a 24.5 square inch convex mirror surface with a common head and lower convex spotter glass (convex glass is not heated and not power adjustable) and addition of Auxiliary cargo lamp for backing up (helps to see trailer when backing up with a trailer) and amber auxiliary clearance lamp \$349.)</i> ¹	\$69.00 ¹
WGG ¹	Wrap-around grille guard <i>add \$300 for Winch Mount Plate</i> ¹	\$995.00 ¹
ATB ¹	Heavy duty aluminum tool box <i>Dealer Provided HD Aluminum Diamond Plate Tool Box 14" Depth. (18" Depth \$469) AND (ADD \$50 to 14" or 18" for low profile tool box.)</i> ¹	\$429.00 ¹
VZX ¹	Bedliner <i>Factory Ordered Dir Installed Plastic Insert Bed liner (Dealer Provided GM Bed liner \$325)</i> ¹	\$394.00 ¹
CGN ¹	Spray-on bedliner for pick-up truck (Rhino, Line-X or approved equivalent) <i>Factory ordered only thin spray liner. -or- (SOB - HD dealer installed spray on Bed liner \$579)</i> ¹	\$474.00 ¹
NZZ ¹	Skid plates	\$149.00 ¹
NQF ¹	Shift on the fly	\$199.00 ¹
QXT ¹	All terrain tread tires <i>LT265/70R17E ALL TERRAIN BW TIRES</i> ¹	\$199.00 ¹
N2 HD ¹	Nitrogen filled tires including spare tire	\$209.00 ¹
LEER DCC ¹	Steel truck cap <i>Leer Deluxe Aluminum Commercial Topper (WHITE), 23" High, Front Picture Window, Full Length Side Doors with Driver and Passenger Side Tool Boxes including 1 Vertical and 1 Horizontal Divider, Rear lift Up Door with Picture Window, Ladder Rack, 20" 12v LED Interior Light Bar, LED Brake Light (Upgrade to Fiberglass 100RCC Commercial Topper Painted to Match \$387) (Upgrade to Double Swing Barn Doors w/ vertical glass on Rear in lieu of sid lift up door \$379 **aluminum tops only**)</i> ¹	\$3,279.00 ¹
	Tow hooks	Std
LG13 ¹	1,200 lb. lift gate <i>Tommy Gate G2-1300 LB.</i> ¹	\$3,244.00 ¹
8KW ¹	8,000 lb. winch with remote <i>Requires Wrap around grill w/winch plate</i> ¹	\$1,195.00 ¹

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Z82 D2B ¹	Trailer towing package, to include heavy duty flashers, wiring for trailer plug (7 prong round), and class IV frame mounted trailer hitch with 2" square removable receiver, 1" shank with 2" ball. Does not include trailer tow mirrors. May be dealer installed. <i>Factory receiver, 7-wire harness, draw bar, 2-5/16" ball, pin, and clip, -or- (CLVWC - Replaces Factory, provides HD Class V Titan 2.5" Receiver, 7 Pin Wire Harness, Solid Steel Shank Draw Bar, 2 & 5/16" Ball, pin & Clip (Applicable with all body options) \$670.)</i> ¹	\$369.00 ¹
USOB ¹	Spray-on bedliner for utility body <i>HD spray on bed liner for cargo area of utility body only. ADD \$279 for box tops.</i> ¹	\$747.00 ¹
K696J ¹	Knapheide, Reading or approved equivalent utility body - specify <i>Knapheide SRW Painted Utility Body, (includes box and bumper credit) Body Upgrades-- Add \$787 for Flip Top Lids, \$298 for T-Handles, \$588 for Compartment Lights, \$394 for Master Locking System, \$159 for pair of Knaplock padlocks keyed to factory ignition key. ** Includes complete vehicle certification from final stage manufacturer **</i> ¹	\$5,669.00 ¹
U98A SW ¹	Manufacturer's standard service unibody, 14 gauge construction - specify. May be dealer installed. (NOTE: If you are ordering a service body, we are advising you to contact your awarded vendor.) <i>Reading Classic II painted White (includes box and bumper credit) Body Upgrades -- Add \$1,087 for Flip Top Option, \$674 Lighted Compartment, \$504 for Master Locking System, \$969 Latch Matic Remote Locking Sys. (SUBTRACT \$101 for LOW PRO body) ** Includes complete vehicle certification from final stage manufacturer **</i> ¹	\$5,615.00 ¹
U98ASW SL ¹	Manufacturer's standard service modular body, 18 gauge construction - specify. May be dealer installed. (NOTE: If you are ordering a service body, we are advising you to contact your awarded vendor.) <i>Reading Standard Line Factory Powder Coated White (includes box and bumper credit) Body Upgrades -- Add \$987 for Flip Top Option, \$674 Lighted Compartment, \$828 for Master Locking System, and \$1131 Latch Matic Remote Locking Sys. ** Includes complete vehicle certification from final stage manufacturer **</i> ¹	\$5,951.00 ¹
DA98 ¹	Powder coating for utility body <i>Reading Classic II dealer advantage factory Pwdr Coated White -- Add \$897 for Flip Top Lids, \$674 for lighted compartments, \$828 Master Locking System -or- (DA98 Aluminum - Classis II dealer advantage ALUMINUM utility body ***45% weight savings*** \$7286 - ADD \$1352 for Flip Top Lids, \$674 for lighted compartments, \$1131 for Latchmatic remote locking system. ** Includes complete vehicle certification from final stage manufacturer **</i> ¹	\$6,685.00 ¹
FTC ¹	Fiberglass tonneau cover (painted to match) <i>(Add \$1338 for Bed Slider with Rubber Mat and 4" Sides) -or- (Roll-N-Lock cover ADD \$297 in lieu of fiberglass tonneau)</i> ¹	\$1,495.00 ¹
FCH ¹	Fiberglass cab high toppler with front, side and rear windows (painted to match) <i>Add \$375 for side access windows in lieu of fixed</i> ¹	\$1,695.00 ¹
	Daytime running lights	Std
	Immobilize daytime running lights	NA
HAR ¹	Cab shield headache rack (protects back of cab)	\$497.00 ¹
PRT ¹	Pipe rack w/expanded metal basket over cab (for pickup bed) <i>(1200ATR - Weather Guard aluminum material rack with cross members \$1479 **does not include expanded metal basket over cab**)</i> ¹	\$1,790.00 ¹
PRU ¹	Pipe rack w/expanded metal basket over cab (for utility body)	\$1,790.00 ¹
SSMLR ¹	Single ladder rack side mounted (specify street or curbside) <i>Single Side Mtd Ladder Rack</i> ¹	\$738.00 ¹
VK3 ¹	Front license bracket <i>Factory ordered only (Dealer provided \$59)</i> ¹	NC ¹
8S3 ¹	Backup alarm, factory installed <i>97 db Back Up Alarm (Factory Installed ships unplugged)</i> ¹	\$137.00 ¹

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BUA ¹	Backup alarm, dealer installed <i>Dealer provided 90 db back up alarm</i> ¹	\$179.00 ¹
UVC ¹	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed <i>(requires factory tailgate)</i> ¹	\$199.00 ¹
BUC ¹	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	\$679.00 ¹
FUEL TOOL ¹	Optional equipment - specify <i>Fuel & Tool Box Combo includes: L Shape Fuel Tank, Tool Box, Electric transfer pump, Hose, Nozzle, and flow meter - (ADD SAFE-T - Fire Extinguisher, First Aid Kit, Road Triangles \$299)</i> ¹	\$1,887.00 ¹
RSL ¹	Optional equipment - specify <i>Roadside lighting package Includes: Four corner hide away LED kit, 8 LED traffic advisor mounted in rear window glass, (AMBER/CLEAR) Grille lights, wired to factory upfitter switches or 6-switch controller. -or- (ALB-TA - Amber LED Light Bar with Front Takedowns, Side Alley lights, and Rear Arrow Stick Traffic Advisor. - ADD - (GL - Go Light with Dash Mounted Remote for \$628) - ADD - (806-1210-UB - 1000 watt pure sine wave inverter installed in curbside FRONT compartment of utility body. \$798)</i> ¹	\$1,729.00 ¹
JOTTO ¹	Optional equipment - specify <i>Jotto Computer Mount Stand (806-1206 - 600w pure sine wave inverter installed in between driver/passenger front seats \$429)</i> ¹	\$485.00 ¹
3200 C ¹	Optional equipment - specify <i>Stellar EC 3200 11,500-1b E/H crane (Requires Knapheide Std Utility Body, includes crane reinforcements, Spring Build up, Manual Outriggers & Boom Rest.</i> ¹	\$15,099.00 ¹
3BLS ¹	Optional equipment - specify <i>3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)</i> ¹	\$229.00 ¹
LABOR ¹	Labor rate per hour <i>(Labor Rates Based on Single Vehicle Build)</i> ¹	\$105.00 ¹
TEMP ¹	Temporary tag	\$45.25 ¹
TRANS ¹	Transfer existing registration (must provide tag number) <i>Includes temp tag & two way overnight shipping for signature.</i> ¹	\$168.85 ¹
TAG ¹	New state tag (specify state, county, city, sheriff, etc.) <i>Includes temp tag & two way overnight shipping for signature.</i> ¹	\$220.95 ¹
D-R9Y ¹	Maintenance Plan - specify <i>24mo / 24k mile scheduled maintenance program to include oil / filter change, 4-wheel tire rotation, and conduct a 27-point vehicle inspection. The plan covers up to (4) service visits within the 24 month period. (ADD \$41 WHEN ORDERING WITH DIESEL ENGINE)</i> ¹	\$89.00 ¹
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
MG4100 ¹	Warranty - specify <i>Major Guard 4yr 100k mile extended warranty \$0 deductible (ADD \$1775 FOR EMERGENCY USE SURCHARGE).</i> ¹	\$1,955.00 ¹
MG575 ¹	Warranty - specify <i>Major Guard 5yr 75k mile extended warranty \$0 deductible (ADD \$1775 FOR EMERGENCY USE SURCHARGE).</i> ¹	\$1,755.00 ¹
MG6100 ¹	Warranty - specify <i>Major Guard 6yr 100k mile extended warranty \$0 deductible (ADD \$1775 FOR EMERGENCY USE SURCHARGE).</i> ¹	\$2,525.00 ¹
	Diesel Warranty - specify	NA

